

Transforming Care Together

ORGANIZATIONAL MEMBERSHIPS



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About The American Association of Post-Acute Care Nursing

The American Association of Post-Acute Care Nursing (AAPACN) represents more than 18,000 post-acute care nurses and professionals working in more than 7,000 facilities. Dedicated to supporting LTPAC nurses and healthcare professionals in providing quality care, AAPACN offers members best in-class education, certification, resources, and strong collaborative communities.

Our History

AAPACN began with the founding of the American Association of Nurse Assessment Coordination (AANAC) in 1999. Offering a web-based community of support and peer learning, AANAC defined the role of the nurse assessment coordinator (NAC) and developed the standard-setting RAC-CT® (Resident Assessment Coordinator-Certified) education and certification program the following year as a certificate program and then as a certification in 2007.

In 2016, the AANAC Board of Directors formed a new parent association, the American Association of Post-Acute Care Nursing (AAPACN®), and the board became the AAPACN Board of Directors. That same year to further support nurses working in long-term and post-acute care (PAC), AAPACN launched a sister association to AANAC, the American Association of Director of Nursing Services (AADNS). AADNS led the way in defining the body of knowledge for directors of nursing working in skilled nursing facilities and developing the Directors of Nursing Services-Certified (DNS-CT®) and QAPI Certified Professional (QCP®) certification programs.

As the role of skilled nursing in the care continuum continues to shift and evolve through impacts of market forces, patient demographics, payment, and delivery models, AAPACN sees an expanding need for highly competent reimbursement and clinical leaders across post-acute settings. To position members for success in any care delivery setting along the post-acute care continuum, AAPACN merged AANAC and AADNS into the AAPACN parent association in 2021. Today, AAPACN delivers compelling information and education that is timely and meets the immediate needs of a spectrum of PAC providers at various career phases, professional levels, and care delivery settings.

AAPACN By the Numbers



9,665

**ORGANIZATIONAL
MEMBERSHIPS REPRESENT
9,665 INDIVIDUALS WITHIN
NEARLY 100 ORGANIZATIONS**



9,079

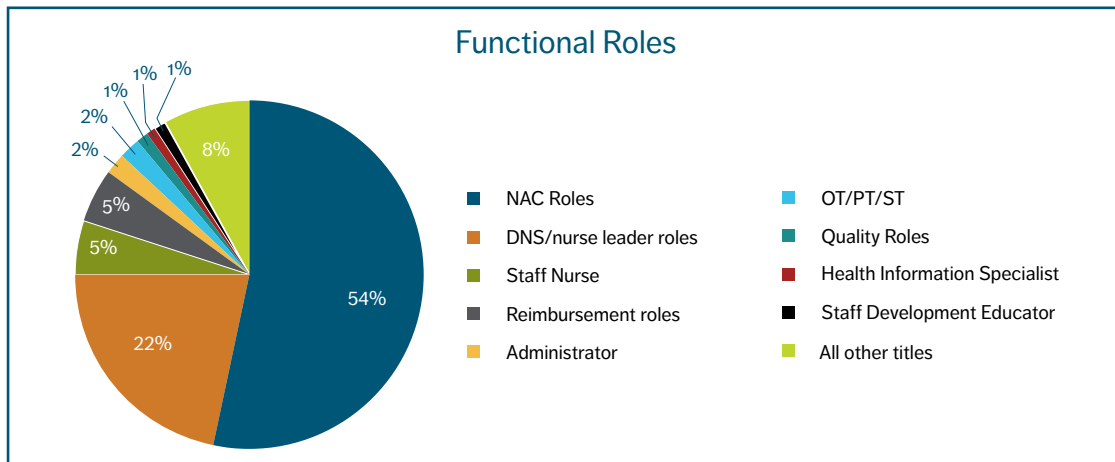
**RAC-CT, RAC-CTA, QCP,
AND DNS-CT CERTIFIED**



18,730

TOTAL MEMBERS

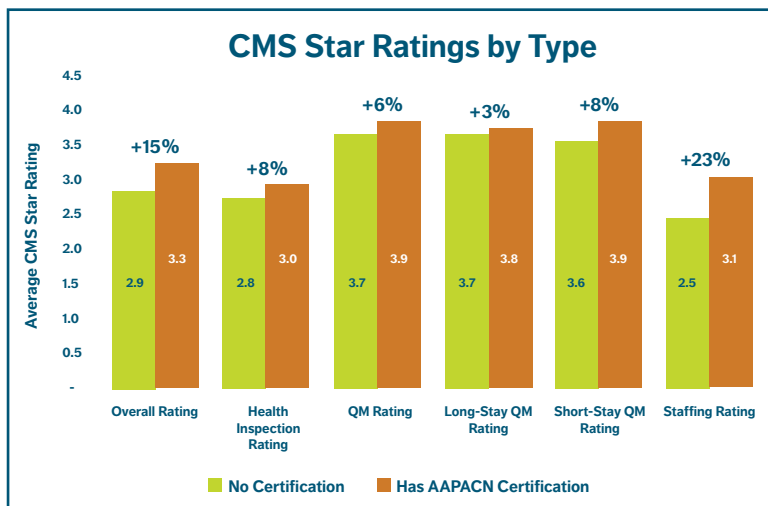
Percentage of Membership (By Functional Roles)



The Value of AAPACN Certification

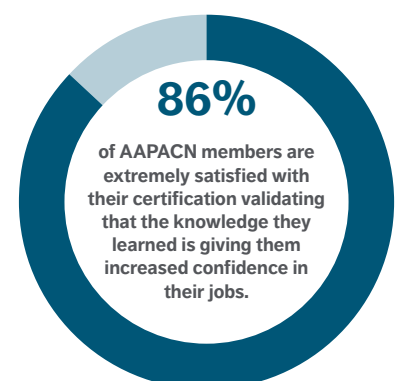
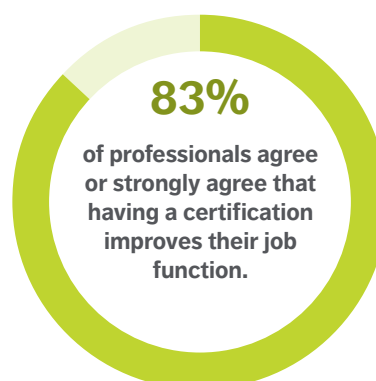
CMS Star Ratings

Facilities with one or more AAPACN certifications have an overall CMS Star Rating 15% higher than uncertified facilities. All-Star Ratings are higher for certified sites, with the greatest increase in Staffing Rating.



Member Testimonials

Don't take our word for it. Listen to what our certified members say about their certification.



Transforming Care Together

Whether you support a large IDT in just one facility or the nursing teams at multiple facilities, an organizational membership with AAPACN can empower each member of your team and drive quality outcomes and accurate reimbursement across your entire organization.

An organization reaches peak performance when its people are powered by a shared understanding of regulatory requirements and best practices in care along with access to the knowledge and tools they need to feel more confident in their jobs. An AAPACN organizational membership is a cost-effective way for you to provide your nurses and IDT with the best available MDS and DON education and information to help them succeed and help your organization perform at the highest level.

Benefits of Organizational Membership

As with any partnership, the one big question is: What's in it for me? Here are just some of the benefits you can put to work for you immediately.



Ensure Ongoing Success Under PDPM

PDPM isn't a one-time change. Keep your organization, facilities, and teams informed with resources and training available from AAPACN. The AAPACN team of nurse experts analyze and synthesize complex regulatory information for members and then deliver that information in newsletters, breaking news updates, and hot topic webinars.



Reduce Staff Turnover and Related Costs

Nurses have consistently identified growth and development opportunities as important factors that promote retention in LTC facilities, and with the average to replace an employee being close to 50% of the employee's salary, providing your staff with access to online education and training is a win-win. An AAPACN organizational membership offers cost-effective staff education options and ensures your team is on the same page.



Develop Leadership and Management Skills with DNS-CT Certification

Your nurse leaders are responsible for staffing, quality care, and resident outcomes. Supplement their nursing education with our leadership and management courses developed specifically for nurse leaders in long-term care.



Enhance the Bottom Line with RAC-CT

Your MDS coordinators are responsible for ensuring MDS accuracy and overseeing the RAI process, which are key drivers in the quality of care provided by your facility and the financial health of your organization. Provide your NACs with the education they need ensure accurate completion of the MDS.

How Organizational Membership Works

The discounted membership rate is determined by the number of members or facilities included in the partnership. Agreements are for two years and begin on the first of the month with payment due at that time for the first year of member access. At the end of your first year, we'll send an invoice for the second year of member access. Education is billed monthly based on the number of education courses purchased. Organizational members enjoy an extra 5-10% discount off the member price for online and on-demand educational programs.

Professional Development Resources from AAPACN

With an AAPACN organizational membership, you have access to many free education resources including in-service education toolkits and live webinars. Additionally, you save 5-10% on AAPACN online and on-demand education and certification programs.*

**All prices subject to change.*



Education for Nursing Assistants

Train your CNAs using AAPACN's extensive library of in-service education. The tools are developed with an understanding of what competencies CNAs need to perform their best and are **free to organizational members**.

Staying Alert for Hypoglycemia

Combatting Failure to Thrive in Adults

Appropriate Use of Personal Protective Equipment

Flu Trivia

Staying Alert for Acute Conditions

The Skin: Facts, Risks, and Care

The Many Forms of Abuse and Neglect

Foot Health and Care

Respecting Cultural Diversity

Playing the Defensive Line Against Pressure Injuries

The Losses Families Grieve

Dining Safety

Signs of Pain in Residents with Dementia

Caring for Residents Who Wander

Providing Excellent Customer Service

Communicating With Residents With Dementia

Basics of Care for the Resident Who is Incontinent

Back Safety

Basics of Emergency Care for Medical Emergencies

AAPACN
AMERICAN ASSOCIATION OF
POST-ACUTE CARE NURSING

Flu Trivia



AAPACN
AMERICAN ASSOCIATION OF
POST-ACUTE CARE NURSING

Staying Alert for Acute Conditions



91% OF MEMBERS SAY THEY WOULD HANDS-DOWN RECOMMEND AAPACN TO A COLLEAGUE OR FRIEND.



Education for Nurses New to the MDS or DON Role

AAPACN nurse experts provide on-demand instruction to get nurses new to the MDS process or new to the DON role up to speed quickly. *Organizational members save an additional 5-10%.*

DNS Fundamentals: Six-Session On-Demand Workshop and Tools Package

1. The Role and Responsibilities of the DNS in LTPAC
2. Clinical Excellence
3. Overview of the Regulatory and Survey Process
4. Leading Clinical Improvement
5. Basic Staffing and Human Resources Management
6. Overview of Business Operations of the Nursing Department

CEs: 5 Hours	Member Rate
Workshop and Tools Package	\$399

MDS Essentials: A Ten-Session On-Demand Workshop

1. MDS Essentials: An Introduction to RAI Process, OBRA '87, and RAI User's Manual
2. MDS Essentials: Coding Sections A, B, and C
3. MDS Essentials: Coding Sections D, E, F, and Q
4. MDS Essentials: Coding Sections H, I, and J
5. MDS Essentials: Coding Sections GG and K
6. MDS Essentials: Coding Sections L, M, N, and P
7. MDS Essentials: Coding Sections O, V, X, and Z
8. MDS Essentials: Introduction to CAA Documentation and Care Plans
9. MDS Essentials: Introduction to OBRA Scheduling
10. MDS Essentials: Introduction to PPS Scheduling

CEs: 11.5 Hours	Member Rate
On-Demand Workshop	\$520

74% OF MEMBERS INDICATE THAT AAPACN MEMBERSHIP HAS AN IMPACT ON THEIR DAILY SUCCESS IN THE POST-ACUTE CARE FIELD.

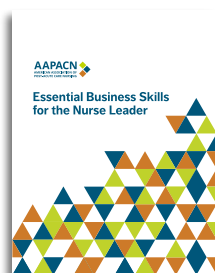


Certification Programs

For more than 20 years, AAPACN certification programs, developed by legacy associations AANAC and AADNS, have been recognized by the post-acute field as the standard for RAI process, QAPI, and nurse leadership certification. *Organizational members save an additional 5-10%.*

DNS-CT®: An Online 10-Course Certification Program for DONs

1. Leadership & Management for the Nurse Leader
2. Risk Management for the Nurse Leader
3. Quality Assurance and Performance Improvement for the Nurse Leader
4. Human Resource Management for the Nurse Leader
5. Survey Readiness 24/7/365 for the Nurse Leader
6. Survey Management and Enforcement for the Nurse Leader
7. Compliance and Ethics Essentials for the Nurse Leader
8. Essential Business Skills for the Nurse Leader
9. MDS and Medicare Process Essentials for the Nurse Leader
10. Care Management and Surveillance Systems for the Nurse Leader

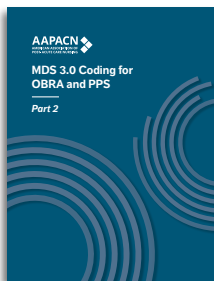


CEs: 43.95 Hours	Member Rate
Online + PDF	\$783



RAC-CT®: An Online 10-Course Certification Program for MDS/NAC Nurses

1. MDS 3.0 Coding for OBRA and PPS, Part 1
2. MDS 3.0 Coding for OBRA and PPS, Part 2
3. OBRA Timing and Scheduling for the MDS 3.0
4. Managing the Patient-Driven Payment Model in a SNF
5. Care Area Assessments and the MDS 3.0
6. Care Planning and the MDS 3.0
7. Introduction to ICD-10-CM Coding for Long-Term Care
8. Introduction to Medicare Part A
9. Quality Measures and the MDS 3.0
10. The Five-Star Quality Rating System



CEs: 46.78 Hours	Member Rate
Online + PDF	\$715

RAC-CT RECERTIFICATION

1. RAC-CT Recertification Part 1: Line-By-Line Updates to Chapter 3 of the RAI User's Manual
2. RAC-CT Recertification Part 2: Updates and Pitfalls – OBRA Timing and Scheduling, CAAs, and Care Planning
3. RAC-CT Recertification Part 3: Updates and Pitfalls – PDPM, Intro to Medicare, MDS 3.0 QM, and Five-Star
4. RAC-CT Recertification Part 4: Introduction to ICD-10-CM for Long-Term Care

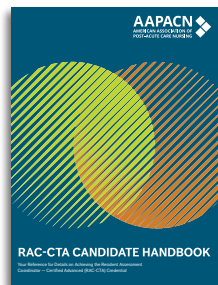


CEs: 7.5 Hours	Member Rate
Online + PDF	\$220

83% OF RAC-CT PROFESSIONALS WITH THE CREDENTIAL REPORT BEING ABLE TO DO A BETTER JOB BY HAVING A RAC-CT CERTIFICATION

RAC-CTA: An Online 10-Course Advanced Certification Program in Medicare

1. Managing the Patient-Driven Payment Model in a SNF for the Advanced Medicare Specialist
2. Original Part A Program Requirements in a SNF for the Advanced Medicare Specialist
3. Documentation Requirements in a SNF for the Advanced Medicare Specialist
4. ICD-10-CM Coding in a SNF for the Advanced Medicare Specialist
5. Beneficiary Notices in a SNF for the Advanced Medicare Specialist
6. Consolidated Billing in a SNF for the Advanced Medicare Specialist
7. Medicare Part B Therapy in a SNF for the Advanced Medicare Specialist
8. Medical Reviews and oversight in a SNF for the Advanced Medicare Specialist
9. Federal Quality Initiatives in a SNF for the Advanced Medicare Specialist
10. Leadership and Management of Clinical Reimbursement in a SNF for the Advanced Medicare Specialist



CEs: 34.82 Hours	Member Rate
Online + PDF	\$813

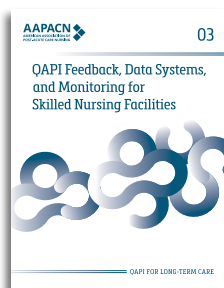
RAC-CTA Recertification

Recertification is required every two years.

CEs: 3.25 Hours	Member Rate
On-Demand Workshop	\$213

QCP®: An Online 5-Course Certification Program for QAPI/QAA Committee Members

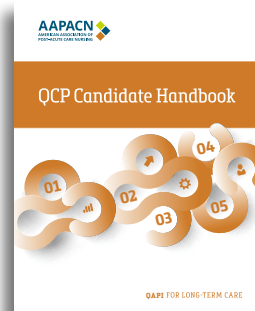
1. QAPI Design and Scope for Skilled Nursing Facilities
2. QAPI Governance and Leadership
3. QAPI Feedback, Data Systems and Monitoring
4. QAPI Performance Improvement Projects
5. QAPI Systematic Analysis and Systemic Action



CEs: 16.21 Hours NAB CEs: 18 Hours	Member Rate
Online Courses	\$579

QCP Recertification

Recertification is required every four years, and may be done by submitting a recertification application and proof of 100 CE hours having been completed and maintained during the four year period.



	Member Rate
Application Fee	\$122



Educational Courses for Nurses and Other IDT Members

Organizational members save an additional 5-10%.

Section GG Train-the-Trainer Certificate Program	\$135
ICD-10-CM Coding Certificate Program for SNFs + ICD-10-CM for PDPM	\$402
Medicare (Ten-Course Bundle) Basic Training for NAC + IDT	\$363
Care Area Assessment (CAA) Training for the IDT On-Demand Workshop	\$109
Trauma-Informed Care Certificate Program	\$361
Five-Star QMs On-Demand Workshop	\$187
Section G Essentials for the Optional State Assessment	\$55



Facility Resources

AAPACN facility resource tools and guides are designed to help get your team on the same page, collect the correct information, and code most accurately to improve resident outcomes.

Organizational members save an additional 5-10%.

DNS Fundamentals Tools	
Organizational Toolkit for the Director of Nursing Services	\$21
Staffing Tool	\$106
CNA and Licensed Nurse Competency Checklists	\$21
Quality Measures Survival Guide	\$64
Guide to a Restorative Program	\$54
PDPM Game Plan	\$59
Documentation Toolkit for the Nurse Leader	\$97
The Guide to Enhanced Resident Safety (2)	\$97
2023 AAPACN NAC Work Time Study and Salary Report	\$31
Interrupted Stay Policy FAQ + resources	\$31
MDS Development: A Toolbox for the NHA and DNS Leaders	\$39
F-Tag Library On-Demand Series	\$299
Survey Preparedness Program	\$154
Therapy Toolbox	\$51



In-Service Education for Nurses

Utilize AAPACN's library of in-service education for nurses to boost staff development programs. New tools are added quarterly and are free to members.

Constructive Feedback

Death and Dying Education Bundle for Nurses

Empowering Employees

Ethical Decision Making

Medication Safety

Motivating CNAs

Non-Pharmacological Interventions for Pain Management

Nurse Assessment: Acute Changes in Condition

Nurse-Driven Antibiotic Stewardship

Post-Fall Assessments

Pressure Injuries: Assessing for Risk Factors and Implementing Interventions

Protecting Against C-diff Infection

Residents' Right to Privacy

Responding to Residents' Sexually Inappropriate Behavior

Self Care for Peak Performance

The Fragile Bones of Osteoporosis

The Three Ds: Dementia, Delirium, and Depression

Person-Centered Care Planning

Deconditioning



Nurse Assessment: *Acute Changes in Condition*



Professional Development Education *Empowering Employees*



Constructive Feedback



AAPACN Organizational Membership Levels and Pricing

Membership Benefits	Member Rate	Non-Member Rate
Discounted Memberships	1 Membership Per Person	Unlimited Memberships Per Facility
Discounts on Educational Programs Additional discounts on online courses, on-demand workshops, and on-demand webinars	5%	10%
Member Community Access Peer-to-peer online networking and discussion with expert moderators	*	*
Exclusive Electronic Publications <i>AAPACN Leader for the NAC and AAPACN Navigator for the DNS</i> and analysis of breaking CMS news	*	*
Free Webinars Hosted throughout the year as important topics and regulatory changes arise	*	*
Downloadable Tools Expert-developed tools get your team on the same page	*	*

2023 Pricing	Per Individual	Per Facility	Discounted Education*
10+ Individuals	\$150	-	5%
10+ Facilities	-	\$600	10%
5+ Facilities Membership Plus (Includes Education & Certification*)	-	\$1800	100%

*Additional education discount does not apply to the AAPACN Conference nor workshops offered by AAPACN Training Partners.

Thank You 2022 Organizational Members

- 3 TWELVES INC
- Acts Retirements-Life Communities, Inc.
- ALIYA Healthcare
- Ascension Living
- Avera Health
- Axiom Healthcare Services
- Benedictine Health System
- Betenu Health
- Brookdale Senior Living
- CarDon & Associates
- CareOne Management, LLC
- Carespring Healthcare
- Carmelite System
- Catholic Health Services
- Central Texas Veterans Healthcare System
- Charleston Healthcare Group
- Christian Horizons
- Colavria
- CommCare Corporation
- Communicare Health Services/CHS
- Community Eldercare Services (CES)
- Continuum Health Management, LLC
- Corewell Health
- Covenant Health
- Eaton County Health and Rehabilitation Services
- Ecumen Quality Nurses
- Eden Senior Care
- Elizabeth Seton Children's Center
- EmpRes Healthcare Management, LLC
- Essex Group
- Ethica
- Eventide Senior Living
- First Atlantic Healthcare
- Franciscan Ministries
- Friendship Retirement Community
- Functional Pathways
- Generations Healthcare Network
- Genesis Healthcare
- Good Samaritan Society
- Greencroft Communities
- The Good Samaritan Home of Quincy
- The Goodman Group
- Hattiesburg Medical Park Corporation
- Hillcrest
- Holland Management
- IHM/CareRise
- Immanuel
- Inovalon
- Integritus Healthcare
- Interface Rehab, Inc.
- Kingston Healthcare Company
- Kissito Healthcare
- Lapeer County Medical Center
- Lawrence Hall Health and Rehabilitation
- Legacy Healthcare
- Lewis County Residential Health Care Facility
- Lifepoint Health
- Lifespace Communities
- Lutheran Homes of South Carolina
- Lutheran Life Communities
- Lutheran Senior Services
- Maxwell Group Inc
- Midwest Health Management
- Monarch Healthcare Management
- Morningside Ministries
- Mountrail County Health Center
- MSC Associates
- National Health Care Associates
- NHS Management, LLC
- NJ Dept. of Military and Veterans Affairs
- Oak Hammock at the University of Florida
- PACS (Providence Administrative Consulting Services)
- Presbyterian Communities of South Carolina
- Presbyterian Manors of Mid-America
- Prestige Healthcare Management
- Proactive LTC Consulting
- Randolph County Nursing Home
- Real Property Health Facilities, Corp.
- The Redwoods
- Regency Pacific
- Reliable Health Care Management
- Reliance Health Care
- RKL, LLP
- Rockport Healthcare Services
- Sapphire Health Services
- Solaris Healthcare Properties
- South Pacific Rehab
- St. Francis Health Services
- St. Margaret's Family of Care
- Stella Maris
- Stellar Senior Living
- StoneBridge Senior Living
- TidalHealth Peninsula Regional
- TLC Management
- Trilogy Health Services
- Trinity Senior Living Communities
- Tuttera Senior Living & Health Care
- University of Missouri
- UPMC Senior Communities
- Valley View Home
- Vanguard Healthcare
- Virginia Health Services, Inc.
- Vivage-Beecan
- Volunteers of America
- WesleyLife
- West Virginia Veterans Nursing Facility

For more information, visit
AAPACN.org/membership/orgmem or call **800.768.1880**.

